



STATE OF INDIANA

Eric J. Holcomb, Governor

DEPARTMENT OF ADMINISTRATION

Procurement Division

402 W Washington Street, Room W468

Indianapolis, Indiana 46204

317 / 232-3053

Recommendation for Award

Date: March 9, 2021

To: Mark Hempel, Director of Account Management
Indiana Department of Administration

From: Teresa Deaton-Reese, CPPB, CPPO, Senior Account Manager
Department of Administration

Subject: Evaluation Summary of RFI 21-66669 – Opioid Treatment Programs (OTP)

Based on the State’s evaluation of responses received for RFI 21-66669, CRC Health, LLC (Acadia), BayMark Health Services, Community Health Network Foundation, Pinnacle Treatment Center Inc. and Valla Vista Health System are recommended to begin negotiations to establish OTPs for the treatment of individuals with opioid addictions in Jackson, Rush, Howard, Morgan, and Hamilton/Marion East Counties. Terms of the recommendation are outlined in this letter.

The State of Indiana received responses from seven (7) Respondents:

- CRC Health, LLC
- BayMark Health Services
- Community Health Network Foundation
- Pinnacle Treatment Center, Inc.
- Syra Health and Miller Care Group
- TLN Management Co.
- Valla Vista Health System

The responses were evaluated by FSSA, DMHA and IDOA according to the following criteria established in the RFI:

- Adherence to Mandatory Requirements (Pass/Fail)
- Management Assessment/Quality (MAQ) (100 points)

The responses were evaluated according to the process outlined in RFI Section “RFI Evaluation”. As stated in the RFI, FSSA/DMHA identified the following counties as potential locations for a new Opioid Treatment Program: Dubois, Fountain, Fulton, Howard, Jackson, Jefferson, Kosciusko, LaGrange, Marion, Orange, Perry, Rush, Warren or a county that surrounds or borders one of the identified counties. The evaluation methodology, which was memorialized and finalized in detail prior to the response due date, was completed as follows:

A. Adherence to Requirements (Pass/Fail)

The response was reviewed for adherence to mandatory requirements. All respondents met the mandatory requirements except for Syra Health and Miller Care Group and TLN Management Co. All other responses were then evaluated based on Management Assessment/Quality.

B. Management Assessment/Quality (100 points)

For the Management Assessment/Quality evaluation, the team considered the Respondent’s responses in the following areas:

CRITERIA / RFI SECTION
Experience & Qualifications
Business Relationships
Community Experience
Medications / Protocols
Proposed Location(s) and Services
Implementation

The evaluation team’s scores were based on a review of the Respondent’s proposed approaches to each section of the RFI. Results of the Management Assessment/Quality evaluation are shown below.

Table 1: Management Assessment/Quality Scores

Respondents Name	MAQ Score
CRC Health, LLC (Acadia)	63.75
BayMark Health Services	51.25
Community Health Network Foundation	87.50
Pinnacle Treatment Centers, Inc.	67.50
Valla Vista Health System	61.25

Conclusion

During the course of the evaluation, the State scrutinized the response to determine the viability of the proposed business solutions and ability to meet the goals of the program and the needs of the State. The team evaluated responses based on the stipulated criteria outlined in the RFI document.

Based on the terms of the RFI and the result of the evaluation, the State will proceed with negotiations with CRC Health, LLC (Acadia) for Jackson County, BayMark Health Services for Rush County, Community Health Network Foundation for Howard County, Pinnacle Treatment Centers Inc for Morgan County and Valla Vista Health System for Hamilton/Marion East County. Final approval from the State to proceed is contingent on successful negotiations.

Teresa Deaton-Reese, CPPB, CPPO, Account Manager
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